

City of Bethel Action Memorandum

Action memorandum No.	AM 23-05		
Date action introduced:	April 11, 2023	Introduced by:	Peter A. Williams, City Manager
Date action taken:	April 11, 2023	<input checked="" type="checkbox"/> Approved	<input type="checkbox"/> Denied
Confirmed by:	K M		

Action Title: Authorizing The Sole Source Procurement In Accordance With BMC 4.20.250, Purchase Of EK35 Emulsifier To Bind Road Material From Polar Supply, The Only Authorized Distributor In Alaska.

Attachment(s): (1) Sole Source Purchase Justification for the City of Bethel to Purchase EK-35 from Polar Supply manufactured by Midwest Industrial Supply, Inc., and (2) Email from Moe Fenelon with Midwest Industrial Supply, Inc. about EK-35.

Amount of fiscal impact:	Source	Account information:
\$100,000	Funds in FY 2023 Capital Improvement Plan Budget	100-66-6892
Route to Department/Individual	Initials	Remarks
Administration	<i>PW</i>	I recommend this sole source approval and the use of EK-35 on one mile of City road as a demonstration project.

Summary Statement

The City of Bethel Public Works Department conducted research to find road implements that might work better than repeated administrations of calcium chloride. The Department discovered the product called, EK-35, that it believes has the potential to save the City money in calcium chloride, labor, gravel, and dust control over the long-term, reduce dust and therefore the need for water spray truck use in summer, last longer than repeated calcium chloride applications, is environmentally friendly and is reactivated with each rain event.

The City's Public Works Department, Streets and Roads Division, is anxious to obtain sole source approval on the \$100,000 purchase of EK-35 so that it can make arrangements for the order to arrive in Bethel on the first barge of the season. The arrival of the product also coincides with the training window available by an employee of Midwest Industrial Supply, Inc. to fly to Bethel and show the road crew how to store, handle, and apply EK-35.